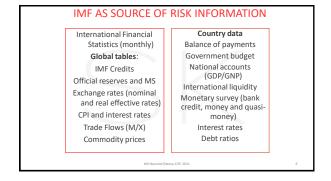
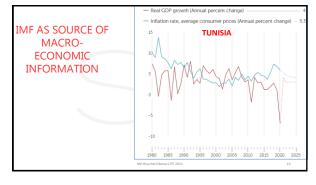
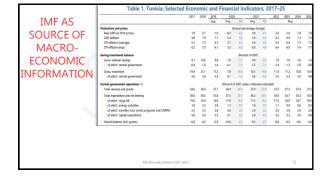


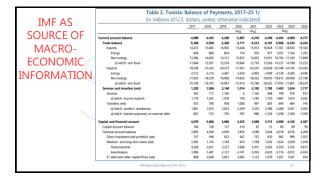
FINANCIAL, MACRO-ECONOMIC AND SOCIO-POLITICAL INFORMATION AND INTELLIGENCE SOURCES Official sources Private sources 1 . Multilateral sources Insurance agencies (Coface, AON OPIC) Research institutes (IIE, IIF, Brookings, **►**IMF Transparency Int.) Thinktanks (Cato, Heritage, Freedom House, Heritage F.) ► World Bank ► BIS, OECD 4. Magazines (Euromoney, Institutional Investor...) ► RDBs 5. Academic centers (CforGD, Global Finance...) 2. Official bilateral sources Country governments (CBs, CIA) ECAs (Coface, Hermes, Eximbank, ECGD, SACE, CESCE) Rating agencies (S&Ps, Dagong, Incra) Private risk assessment firms PRG, TAC... Paris Club

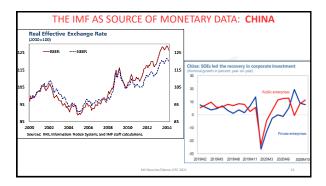
• 4 IFIs = IMF + World Bank + BIS + OECD • 4 RDBs= ASDB, AfDB, EBRD, IADB • 2 UNS= UNCTAD + UNDP • Export credit agencies (Coface, OPIC, Eximbank, Hermes...) • Paris Club • Central Banks • Governments and Intelligence agencies (https://www.cia.gov/library/publications/the-world-factbook/wfbExt/region_eur.html)



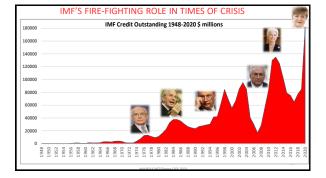












IMF Managing Director Kristalina Georgieva's Statement Following a G20 Ministerial Call on the Coronavirus Emergency March 23, 2020

"The human costs of the Coronavirus pandemic are already immeasurable and all countries need to work together to protect people and limit the economic damage. This is a moment for solidarity," a point in particular: "First, the outlook for global growth; for 200 it is negative—a recession at least as bad as during the global financial crisis or worse. But we expect recovery in 2021. To get there, it is paramount to prioritize containment and strengthen health systems—everywhere. The economic impact is and will be severe, but the faster the virus stops, the quicker and stronger the recovery will be. Two strongly support the extraordinary fiscal actions many countries have already taken to boost health systems and protect affected workers and firms. We welcome the moves of major central banks to ease monetary notice.

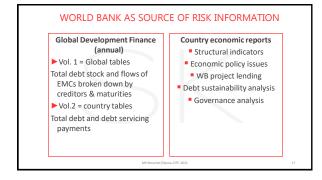
health systems and protect affected workers and firms. We welcome the moves of major central banks to ease monetary policy.

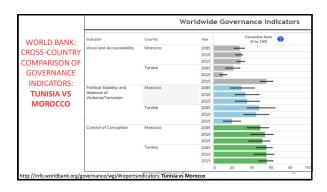
"Second, advanced economies are generally in a better position to respond to the crisis, but many emerging markets and low-income countries face significant challenges. They are badly affected by outward capital flows, and domestic activity will be severely impacted as countries respond to the epidemic. Investors have already removed US\$83 billion from emerging markets since the beginning of the crisis, the largest capital outflow ever recorded. We are particularly concerned about low-income countries in debt distress—an issue on which we are working closely with the World Bank.

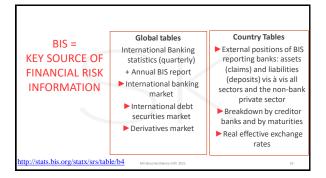
"Third, what can we, the IMF, do to support our members? We are concentrating bilateral and multilateral surveillance on this crisis and policy actions to temper its impact. We will massively step up emergency finance—nearly 80 countries are requesting our help—and we are working closely with the other international financial institutions to provide a strong coordinated response. We are replenishing the Catastrophe Containment and Relief Trust to help the poorest countries. We welcome the pledges already made and call on others to join. We stand ready to deploy all our US\$1 trillion lending capacity.

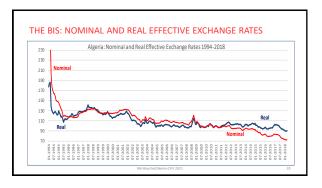
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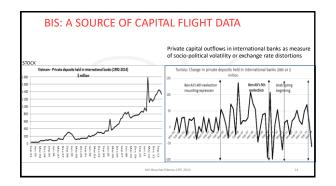
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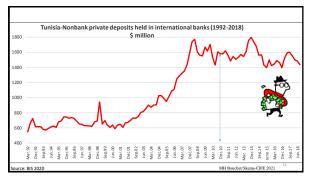




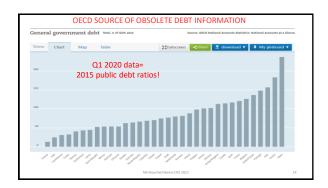












PARIS CLUB = SOURCE OF DEBT-RELATED INFORMATION

- ► There are no established institutionalized mechanisms for dealing with private sector cross-border debt in arrears! This is not the case of official-source debt that is renegotiated under the auspices of the Paris Club since 1956! Cf. Argentina's debt crisis
- The Paris Club: A confidential ad-hoc forum of debt negotiations between OECD country creditors and sovereign debtors.
- It only deals with official or officially-guaranteed credits (Coface, Hermes, ECGD, US Eximbank...).
- Consensus-based agreements.

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THE PARIS CLUB

- ▶ The first meeting with a debtor country was in 1956 when Argentina agreed to meet its public creditors in Paris. Since then, the Paris Club has reached >430 agreements concerning 90 debtor countries. The total amount of debt covered in these agreements has been \$583 billion.
- ➤ The Paris Club has remained strictly informal. It is the voluntary gathering of creditor countries willing to treat in a co-ordinated way the debt due to them by the developing countries.
- It can be described as a "non institution".

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Total number of agreements	473
Total number of debtor countries	100
Total amount of debt	589 Billion s
Total number of countries in "Classic Terms"	60
Total number of countries in "Houston Terms"	21
Total number of countries in "Naples Terms"	33
Total number of countries in "Cologne Terms"	36

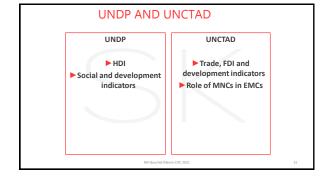
	Creances du Club de Paris au 31 décembre 2016, hors interets de retard (en millio de dollars) APD : Aide Publique au Développement NAPD : non consenties aux conditions de l'APD			
	Pays débiteurs	Créances APD	Créances NAPD	TOTAL
	Afghanistan	1	1 250	1 251
	Afrique du Sud	766	173	939
TOTAL CLAIMS OF	Albanie	495	23	517
TOTAL CLAIMS OF PARIS CLUB MEMBERS ON EMERGING MARKET COUNTRIES	Algérie	520	2	522
DADIC CLLID	Angola	451	853	1 304
PARIS CLUB	Antigua-et-Barbuda	3	118	121
	Arabie Saoudite		2 925	2 925
MEMBERS ON	Argentine	661	5 288	5 949
111211102110 011	Arménie	452	16	467
EMERGING MARKET	Azerbaïdian	758	34	791
	Bangladesh	3 121	431	3 552
	Barbade	2	-	2
	Belize		-	
	Bénin	5	14	19
	Biélorussie	26	6 359	6 385
	Bolivie	105	2	106
	Bosnie-Herzégovine	250	374	624
	Botswana	19	-	19
	Bulgarie	186	74	260
	Burkina Faso	140	0	140
	Burundi	-	-	
	Cambodge	915	1 399	2 314
	Cameroun	537	24	562
	Cap Vert	111	47	158
	Chili	90	-	90
	Chine Manager (Storms CIES 2024	14 710	1 030	15.740

Restructuring Terms	Eligibility	Rescheduling term (T/Grace)	ODA N	tion Terms Non ODA	Debt Conversion
Houston 09/90	GDP per capita <\$2995 and debt/GDP>50 %		Rescheduled at an interest rate at least as favourable as the	Repayment periods are lengthened	ODA: no limit Non ODA: up to 20% of the
Toronto 10/88	Poorest countries	ODA: 25/14 Non ODA: 14/8	original concessional interest rate	33,33%	outstanding amount or
London, 12/91	23 countries	ODA: 30/12 Non ODA: 23/6	applying to these loans	50%	15-30 million SDR
Naples 12/94	Poorest countries	ODA: 25/14 Non ODA: 14/8		67%	
Lyon 11/96	Poorest countries	ODA: 40/16 Non ODA: 23/6		80%	
Cologne 11/99	41 HIPC	ODA: 40/16 Non ODA: 23/6		90%	

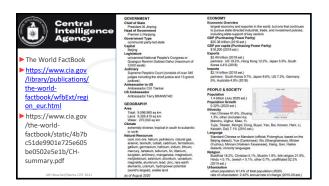
NIGERIA: 10/2005 PARIS CLUB DEBT RESTRUCTURING

- ► Total stock of public sector debt= US\$ 36.2 billion, o/w US\$ 30 billion due to the Paris Club
- ▶ Debt agreement follows the IMF's Policy Support Instrument (PSI) on 17 October 2005, including a debt reduction under Naples terms on eligible debts and a buy back at a market-related discount on the remaining eligible debts after reduction. Two conditional phases:
 ▶ 1. Nigeria undertakes to pay arrears due on all categories of debts and Paris Club creditors grant a 33% cancellation of eligible debts;
 ▶ 2. After the first review of the PSI, planned for March 2006, Nigeria will pay amounts due under post-cut off date debt, and Paris Club creditors will grant a further tranche of cancellation of 34%, and Nigeria will buy back the remaining eligible debts.
 ▶ Total debt cancellation of US\$ 18 billion (including moratorium interest)

- ▶ Total debt cancellation of **US\$ 18 billion** (including moratorium interest) representing an overall cancellation of about 60% of Paris Club debt. Paris Club creditors will be paid an amount of US\$ 12.4 billion, representing regularization of arrears.



1	Norway	arts when	171	Côte d'Ivoire
2	Australia	19 N	172	Djibouti
2	Switzerland		173	Gambia
4	Germany	St. A	174	Ethiopia
5	Denmark	30/1/2	175	Mali
5	Singapore		176	Congo (Dem R)
7	Netherlands	LINDS	177	Liberia
8	Ireland	UNDP	178	Guinea-Bissau
9	Iceland	HUMAN DEVELOPMENT INDEX	179	Eritrea
10	Canada		179	Sierra Leone
10	United States		181	Mozambique
12	Hong Kong	Often rich	181	South Sudan
13	New Zealand	countries	183	Guinea
14	Sweden		184	Burundi
15	Liechtenstein	with poor	185	Burkina Faso
16	United Kingdom	people! /	186	Chad
17	Japan		187	Niger
18	Korea	MH Bouchet/Skema-CIFE 2021	188	Central Af ² Rep



SPECIALIZED COUNTRY RISK ANALYSIS INSTITUTIONS

- ►IIF (Washington) The Institute for International Finance
- ►IIE (Washington), EIU (London), Brookings (D.C.)
- ▶ Bond rating agencies: Dun and Bradstreet, Moody's, S&P, FITCH IBCA, Dagong
- ► BERI (Business Environment Risk Index)
- ►Institutional Investor, Euromoney
- ► Frost & Sullivan
- ►INCRA (Bertelsmann Foundation)
- Transparency International
- ► Heritage Foundation, Davos-WEF, Cato Institute, IMD, AT Kearney, Global Finance-SKEMA
- ►ICRG, PRS
- ►Insurance companies: AON

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RATING AGENCIES

- ► Bond rating: Moody's, Fitch, S&Ps
- **►** DAGONG
- ► Risk rating: COFACE
- ► INCRA (non-profit credit-rating agency for sovereign risk)
- ► Country risk rating: BERI, Euromoney, Institutional Investor
- ► CountryRisk io

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CountryRisk.io A COMMUNITY-BASED COUNTRY RISK RATING PLATFORM

Toward a transparent and independent country and sovereign risk rating models!?

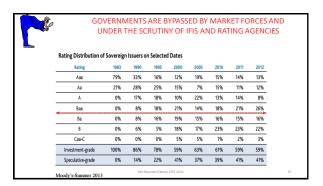
The long-term Sovereign Risk Score measures a country's economic and financial strength, as well as its ability and willingness to honour its foreign debt obligations

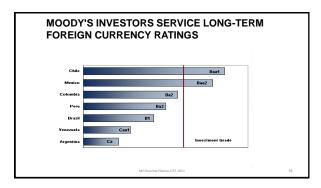
The long-term Sovereign Risk Score is a quantitatively-derived index based on a large set of indicators, and assesses a country's economic and financial strength. Available on an annual frequency, with values ranging between 0 and 100.

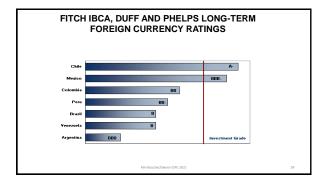
Higher values indicate higher sovereign risk and weaker economic and financial fundamentals. >140 countries with five-year forecasts

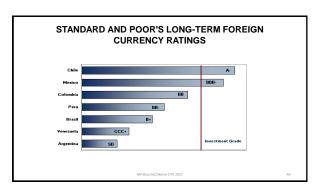
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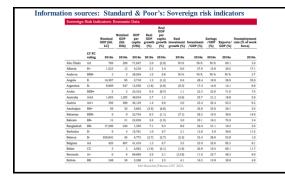
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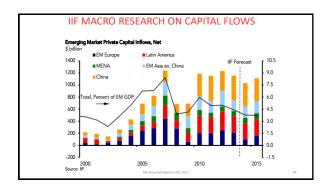






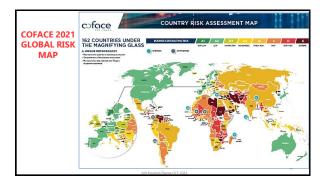




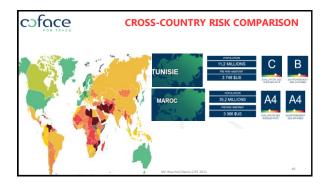


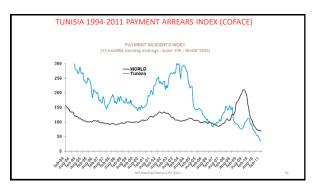
COFACE (COMPAGNIE FRANÇAISE D'ASSURANCE POUR LE COMMERCE EXTÉRIEUR) The Coface Group facilitates and secures trade throughout the world. The Group offers a range of solutions spanning rating, protection and services, including country risk data and analysis. Country risk analysis is expressed in a rating/ranking format but based on a qualitative analysis aimed at integrating the socio-political and economic specificities of each country.













EIU 5 RISK ANALYSIS SERVICES Country analysis-Political and economic analysis, business environment analysis, cross-country benchmarking and markettrends tracking. Risk assessment-Sovereign debt risk assessment and operational risk analysis on 190 countries Market entry and sizing-Market entry strategies, market sizing, market potential and pricing data. Strategic industry analysis-Industry benchmarking, strategic trend analysis and global commodities analysis. Economic modelling and forecasting-Data customisation, demand forecasts and econometric analysis of industry drivers.

